### **REMIC 2014 Presentation - Moscow**



20. November 2014

# warímpex

### **Company Highlights**

Warimpex Finanz- und Beteiligungs AG, Vienna is one of the largest investors in commercial property development, operation and sale in the CEE region with 18 Hotels (3,200 rooms) and 5 office buildings (43.100 sqm) in 8 countries

Superior locations and upper-end quality of hotels provide good customer value

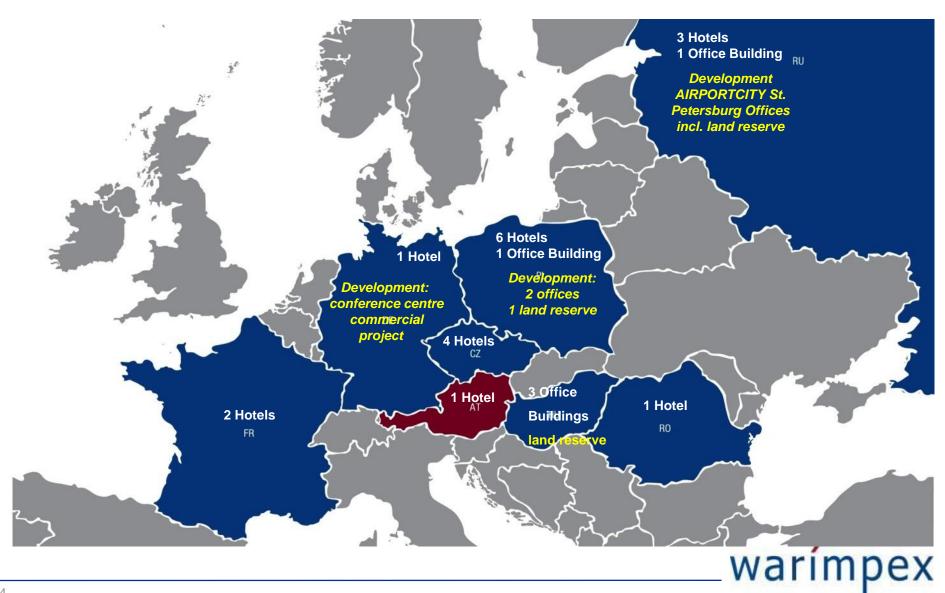


- Growth and value creation through active management of undervalued assets in emerging markets
- EUR 70 mn. (i.e. EUR 1.3/share) hidden reserves
- Listed in Vienna and Warsaw and traded at discount to NNNAV
- Proven strong track record of professional, high-experienced management team and high transparency

#### **Over 30 Years Experience in Real Estate Asset Management**

HOTELS	Number of rooms	In Portfolio from	Sale		
Palace Hotel Prague	5-star, 124 rooms	Purchased 2001	2013		
angelo Hotel Munich	4-star, 146 rooms	Opened 2008	2013		
Intercont Warsaw	5-star, 414 rooms	Opened 2003	2012		
Sobieski Hotel Warsaw	4-star, 435 rooms	Purchased 2006	2011		
andel's Krakow	4-star, 159 rooms	Opened 2007	2009		
andel's Hotel & Suites Prague	4-star, 239 rooms + 51 studios	Opened 2002	2005		
Sheraton Hotel Warsaw	5-star, 350 rooms	Opened 1996	1996		
Pruhonice Sport Hotel, Prague	4-star, 100 rooms	Opened 1990	1990		
Holiday Inn, Warsaw	4-star, 172 rooms		Developed 1989		
Forum Hotel, Prague	4-star, 560 rooms		Developed 1989		
Jelina Gora Hotel	4-star, 172 rooms		Developed 1989		
Panorama Hotel, Prague	4-star, 456 rooms		Developed 1983		
Novotel Hotel, Budapest	4-star, 324 rooms		Developed 1982		
Penta Hotel, Budapest	4-star, 400 rooms		Developed 1982		
OFFICES	Area (sqm)	In Portfolio from	Sale		
Csalogany office, Budapest	2,600 sqm	Purchased 2003	2009		
Pauler office, Budapest	3,000 sqm	Purchased 2006	2008		
andel's City SO 11, Prague	4,000 sqm	Opened 2007	2007		
Warsaw Towers, Warsaw	20,000 sqm	Opened 1999	2000		
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#### **Portfolio Overview**



### Hotel Portfolio at a Glance

Hotels (as of 30.06.2014)	City	Country	Rooms	Stake Occupancy Rate		RevPAR	
			1		2013	2012	2013
					66 %	65 %	EUR 53
Angelo****	Prague	CZ	168	10	0 %		
Diplomat****	Prague	CZ	398	10	0 %		
Dvořák****	Karlovy Vary	CZ	126	10	0 %		
Angelo****	Plzeň	CZ	144	50	) %		
Angelo****	Katowice	PL	203	50	) %		
InterContinental****	Warsaw	PL	404	50	) % opera	tional leas	е
Chopin***	Krakow	PL	220	10	)0 %		
Amber Baltic****	Międzyzdroje	PL	191	10	)0 %		
Andel's***	Krakow	PL	159	10	)0 % oper	ational lea	se
Andel's***	Łódź	PL	278	10	)0 %		
Angelo Airporthotel****	Bucharest	RO	177	10	0 %		
Angelo Airporthotel****	Ekaterinburg	RU	211	60	) %		11 111
Liner***	Ekaterinburg	RU	151	60	) %	1 Alexandre	
Crowne Plaza****	St. Petersburg Airport	RU	294	55	5%	Contract of	- anteres
Andel's****	Berlin	DE	557	50	)%	A MARINE A	
Dream Castle****	Paris	FR	397	50	)% 📲	Andel's**	** 1 0 0 7
Magic Circus****	Paris	FR	396	50	)% 🕌	Anders	, LOUZ
Palais Hansen Kempinski****	Vienna	AT	152	9,	88 %**		

4,636 rooms in total (stake adjusted 3,169 rooms) Note: \*\* recognized as financial instrument

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43,100 sqm office in total (stake adjusted 30,600 sqm)							
Offices (as of 30.06.2014)	City	Country	Area	Stake	Occupancy rate	Tenant	
Parkur Tower	Warsaw	PL	9,700 sqm	50%	90%	Sodexo, etc.	
AIRPORTCITY	St. Petersburg Airport	RU	17,000 sqm	55%	100%	Gazprom	
Erzsebet Office	Budapest	HU	15,000 sqm	100%	79%	Groupama Garancia Insurance	
Dioszegi Office	Budapest	ΗU	800 sqm	100%	100%		
Sajka Office	Budapest	HU	600 sqm	100%	83%		



AIRPORTCITY, St.Petersburg





Parkur Tower, Warsaw

Erszebet Office, Budapest

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Development Projects	Expected opening	Total area / no. of rooms	Beneficial ownership (%)	
Under construction:				
Offices AIRPORTCITY St. Petersburg Phase II (Zeppelin)	Q2-Q3 2015	16,000 m²	55	) (****)
Erzsebet Office Tower 2, Budapest	Q2-Q3 2015	8,000 m <sup>2</sup>	100	A
Planning phase:				
Retail & Conference Centre, Berlin Prenzlauer Berg	2016/17	up to 18,000 m <sup>2</sup>	50	
Multidevelopment Krakow office building	2017	up to 20,000 m <sup>2</sup>	100	
Chopin Krakow office	2016	app. 20,000 m²	100	
AIRPORTCITY St. Petersburg Phase III Offices	2016	40,000 m²	55	Tc
Land reserves in Budapest, Bialystok, St. Petersburg (Phase IV up to 110,000 m <sup>2</sup> )	-	-	Ì	ма

Zeppelin, AIRPORTCITY St. Petersburg



Erszebet Office Tower 2, Budapest



### **Under Construction - AIRPORTCITY St. Petersburg**



- Hotel Crowne Plaza \*\*\*\*, 294 rooms
- Phase I: Jupiter 1 and Jupiter 2

opened 2011 and 2012

- 17,000 m<sup>2</sup> office, fully leased to Gazprom
- Phase II: Zeppelin

expected opening mid 2015

- 16,000 m<sup>2</sup> leasable office area
- Phase III Offices
  - 60,000 m<sup>2</sup> leasable office area
- Phase IV Offices
  - up to 110,000 m<sup>2</sup> leasable office area

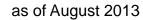




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Under Construction - AIRPORTCITY St. Petersburg, Zeppelin tower

- Phase II: Zeppelin
  - expected opening mid 2015
  - 16,000 m<sup>2</sup> total leasable office area



STATUTE OF

financing in place
construction ongoing

2014

as of October 2014







#### Phase III Offices

- 60,000 m<sup>2</sup> total leasable office area
- 5 office towers à 13 floors
- internally connected stylobat area
- retail, conference and restaurant zones
- 4 underground car parking levels
- Phase IV Offices
  - 110,000 m2 leasable office area



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- AIRPORTCITY Car Park
  - 19,500 m<sup>2</sup> total leasable area
  - 560 car parking spaces
  - 3 car parking decks (2 heated decks)
  - 1,600 m<sup>2</sup> archive/storage area
  - 500 m<sup>2</sup> retail zone
  - car wash station
  - car service station
  - bus parking spaces





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